Martha's Kitchen

Financial Statements and Single Audit Reports and Schedules

June 30, 2022 (With Comparative Totals for 2021)



TABLE OF CONTENTS

	Page No.
Independent Auditor's Report	1 - 3
Statement of Financial Position	4
Statement of Activities	5
Statement of Functional Expenses	6
Statement of Cash Flows	7
Notes to Financial Statements	8 - 20
Single Audit Reports and Schedules	
Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with <i>Government Auditing Standards</i>	22 - 23
Independent Auditor's Report on Compliance for Each Major Program and on Internal Control Over Compliance Required by the Uniform Guidance	24 - 26
Schedule of Expenditures of Federal Awards	27
Notes to Schedule of Expenditures of Federal Awards	28
Schedule of Findings and Questioned Costs	29 - 30
Summary Schedule of Prior Audit Findings	31



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Martha's Kitchen San Jose, California

Opinion

We have audited the accompanying financial statements of Martha's Kitchen (a California nonprofit corporation) (the "Organization"), which comprise the statement of financial position as of June 30, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Martha's Kitchen as of June 30, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis of Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Martha's Kitchen and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Report on Summarized Comparative Information

We have previously audited Martha's Kitchen's 2021 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated December 2, 2021. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2021, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.



An independent firm associated with Moore Global Network Limited In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Martha's Kitchen's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Martha's Kitchen's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Martha's Kitchen's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 27, 2022, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

Armanino LLP

Armanino^{LLP} San Jose, California

December 27, 2022

Martha's Kitchen Statement of Financial Position June 30, 2022 (With Comparative Totals for 2021)

		2022		2021		
ASSETS						
Current assets						
Cash and cash equivalents Grants and contributions receivable	\$	1,348,106 255,822	\$	1,348,395 94,297		
Inventory		203,716		296,941		
Prepaid expenses		69,187		79,540		
Other current assets		5,000		5,000		
Total current assets		1,881,831		1,824,173		
Property and equipment, net		1,184,741		999,481		
Investments		7,833,218		7,572,730		
Total assets	\$	10,899,790	\$	10,396,384		
LIABILITIES AND NET ASSETS						
Current liabilities						
Accounts payable	\$	209,169	\$	57,068		
Accrued expenses		97,115		80,375		
Deferred revenue Total current liabilities		306,284		<u>37,500</u> 174,943		
Total current habilities		300,284		1/4,945		
Net assets						
Without donor restrictions Undesignated		997,985		625,920		
Board-designated operating reserve		1,700,000		1,700,000		
Board-designated lease improvements reserve		1,500,000		1,500,000		
Board-designated kitchen upgrades/replacement reserve		500,000		500,000		
Board-designated new facility		2,000,000		2,000,000		
Board-designated new facility kitchen reserve		1,500,000		1,500,000		
Board-designated endowment		2,395,521		2,395,521		
Total without donor restrictions		10,593,506		10,221,441		
Total net assets		10,593,506		10,221,441		
Total liabilities and net assets	\$	10,899,790	\$	10,396,384		

Martha's Kitchen Statement of Activities For the Year Ended June 30, 2022 (With Comparative Totals for 2021)

	R	Without Donor Lestrictions	With Donor Restrictions		2022 Total	 2021 Total
Support and revenue						
In-kind contributions	\$	5,485,389	\$ -	\$	5,485,389	\$ 8,176,439
Grants and contributions		2,947,241	168,215		3,115,456	1,990,790
Government grants		-	1,379,242		1,379,242	1,121,518
Proceeds from fundraising events		153,822	-		153,822	-
Less: cost of direct benefits to donors		(69,196)	-		(69,196)	-
Sacred Heart Nativity School lunch program		-	109,253		109,253	39,968
Other revenue		7,596	-		7,596	9,818
Investment income (loss), net		(1,191,658)	-		(1,191,658)	1,573,345
Forgiveness of Paycheck Protection Program						
loan		-	-		-	196,312
Net assets released from restrictions		1,656,710	(1,656,710)		-	-
Total support and revenue		8,989,904	-	_	8,989,904	 13,108,190
Functional expenses						
Program services		7,872,099			7,872,099	 10,184,481
Support services				_		
Management and general		556,306	-		556,306	320,021
Fundraising		189,434	-		189,434	143,430
Total support services		745,740	-	_	745,740	 463,451
Total functional expenses		8,617,839	-		8,617,839	10,647,932
1 I		<u> </u>			<u> </u>	
Change in net assets		372,065	-		372,065	2,460,258
Net assets, beginning of year		10,221,441			10,221,441	 7,761,183
Net assets, end of year	\$	10,593,506	<u>\$ </u>	\$	10,593,506	\$ 10,221,441

Martha's Kitchen Statement of Functional Expenses For the Year Ended June 30, 2022 (With Comparative Totals for 2021)

	Prog	ram Services	Ma	anagement and General		Fundraising	 2022 Total	 2021 Total
Personnel expenses								
Salaries and wages	\$	1,189,281	\$	315,627	\$	86,597	\$ 1,591,505	\$ 1,207,156
Employee benefits		177,656		49,714		18,064	245,434	174,510
Payroll taxes		92,611		22,896		6,388	 121,895	 92,251
Total personnel expenses		1,459,548		388,237		111,049	 1,958,834	 1,473,917
Donated food and goods distributed		5,280,083		-		-	5,280,083	7,630,200
Purchased food and supplies distributed		228,367		-		-	228,367	311,633
Occupancy, including in-kind		455,229		65,245		13,944	534,418	439,519
Depreciation and amortization		166,338		1,602			167,940	116,220
Travel		147,774		2,199		-	149,973	115,414
Professional services		5,502		55,107		11,463	72,072	41,345
Costs of direct benefits to donors		-		-		69,196	69,196	-
Insurance		53,953		6,682		6,682	67,317	47,758
Equipment rental and maintenance		50,916		-		-	50,916	75,144
Printing and publications		-		-		38,919	38,919	21,783
Miscellaneous		17,341		17,202		2,706	37,249	7,651
Supplies		865		15,399		380	16,644	7,955
Telephone		6,183		2,086		622	8,891	11,897
Dues and subscriptions		-		2,075		2,564	4,639	7,827
Postage and shipping		-		472		1,105	1,577	2,169
Gift cards distributed		-		-		-	-	335,000
Contributions								2,500
Total		6,412,551		168,069		147,581	 6,728,201	9,174,015
Less: expenses included with revenues on the statement of								
activities						(69,196)	 (69,196)	
	\$	7,872,099	\$	556,306	\$	189,434	\$ 8,617,839	\$ 10,647,932
Percentage of total		92 %		6 %	_	2 %	 100 %	

Martha's Kitchen Statement of Cash Flows For the Year Ended June 30, 2022 (With Comparative Totals for 2021)

	 2022	2021
Cash flows from operating activities		
Change in net assets	\$ 372,065	\$ 2,460,258
Adjustments to reconcile change in net assets to net cash	,	. , ,
provided by operating activities		
Donated food and goods received	(5,186,857)	(7,854,621)
Donated equipment	(55,424)	(100,032)
Donated food and goods distributed	5,280,083	7,630,200
Depreciation and amortization	167,940	116,220
Net realized and unrealized (gains) losses on investments	1,297,290	(1,476,674)
Forgiveness of Paycheck Protection Program loan	-	(196,312)
Changes in operating assets and liabilities		
Grants and contributions receivable	(161,525)	(94,297)
Prepaid expenses	10,353	297,538
Other current assets	-	(5,000)
Accounts payable	40,816	(352,694)
Accrued expenses	16,740	(19,376)
Deferred revenue	 (37,500)	37,500
Net cash provided by operating activities	 1,743,981	442,710
Cash flows from investing activities		
Purchases of property and equipment	(186,492)	(166,600)
Purchases of investments	(6,959,266)	(7,946,302)
Sales of investments	 5,401,488	7,849,747
Net cash used in investing activities	 (1,744,270)	(263,155)
Net increase (decrease) in cash and cash equivalents	(289)	179,555
Cash and cash equivalents, beginning of year	 1,348,395	1,168,840
Cash and cash equivalents, end of year	\$ 1,348,106	\$ 1,348,395

Supplemental schedule of noncash investing and financing activities

Property and equipment included in accounts payable	\$	111,284 \$	-
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1. NATURE OF OPERATIONS

Martha's Kitchen (the "Organization") is a nonprofit public benefit corporation whose mission is to provide hot meals and support to people in need in Santa Clara County, California, and surrounding areas. The Organization began in the 1960s when founder Louise Benson gave out peanut butter sandwiches and other essentials to the people in need from her garage in the Willow Glen area of San Jose, California. When neighbors complained about the lines of poor people in the neighborhood, she moved her ministry to her home parish in 1981. A few years later, the Organization was absorbed by Catholic Charities until 2001 when it incorporated as an independent nonprofit organization.

The Organization leases kitchen and dining room facilities at 311 Willow Street, San Jose, California from the Catholic Diocese of San Jose. It also leases kitchen and dining room facilities at 112 East Beach Street, Watsonville, California from the Presbytery of San Jose. During the year ended June 30, 2022, 1,140,611 meals and 2,153,241 pounds of groceries were either served at the facility or distributed to other food service facilities.

The Organization provides meals and support to people in need in the following counties:

- Santa Clara
- Santa Cruz
- San Benito
- Merced
- San Mateo
- Monterey
- Alameda
- Madera
- Fresno

At the time of publication of this audit, Martha's Kitchen presently serves as the largest food bank in both San Benito County and Western Merced County.

The Organization measures success by counting the number of meals prepared and the number of serving sites. In the past few years, the Organization has more than tripled the number of meals it prepares from less than 250,000 to over 1,140,000 a year; and more than doubled the number of partners-serving sites from 30 to 77. When the COVID-19 pandemic hit, the Organization nearly doubled the number of hot meals being served. The amount of groceries distributed has also increased dramatically since the onset of COVID-19 and the Organization distributed more than 2.1 million pounds of groceries in the past year, compared to 200,000 pounds of food from the start of the pandemic.

1. NATURE OF OPERATIONS (continued)

The Organization is a community-driven organization. For a small organization, this soup kitchen received 16,551 hours of volunteer time during the year ended June 30, 2022 to help with its mission of feeding the hungry. The local food bank and grocery stores as well as large venues donate food, property and equipment, rent and supplies which totaled \$5,485,389 in the year ended June 30, 2022.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of accounting and financial statement presentation

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). The Organization reports its financial position and operating activities in two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

- *Net assets without donor restrictions* Net assets not subject to donor imposed stipulations.
- *Net assets with donor restrictions* Net assets subject to donor-imposed stipulations that will be met by actions of the Organization, and/or the passage of time, or are maintained in perpetuity by the Organization. When the donor-imposed stipulation ends or the Organization satisfies an action, the Organization reclassifies net assets with donor restrictions to net assets without donor restrictions.

Adoption of accounting standards updated

In September 2020, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2020-07, *Presentation and Disclosure by Not-for-Profit Entities for Contributed Nonfinancial Assets*. The update requires nonprofits to expand their financial statement presentation and disclosure of contributed nonfinancial assets, including fixed assets, supplies, services, and other items. The update includes disclosure of information on an entity's policies on contributed nonfinancial assets about monetization and utilization during the reporting period, information on donor-imposed restrictions, and valuation techniques. The Organization adopted ASU 2020-07 with a date of the initial application of July 1, 2021, using the full retrospective method.

Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles includes the use of estimates that affect the financial statements. Accordingly, actual results could differ from those estimates.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Cash and cash equivalents

Cash and cash equivalents include highly liquid investments and investments with an original maturity of three months or less, and exclude donor restricted receipts and amounts designated for long-term purposes. The Organization maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts. Management believes it is not exposed to any significant risk on cash accounts.

Investments

Investments may include cash, certificates of deposit, corporate bonds, municipal bonds, governmental obligations, and equity securities. Such investments with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. Unrealized gains and losses, and interest and dividends, are included in the change in net assets.

Fair value measurements

The Organization's investments are reported at fair value in the accompanying statement of financial position. The methods used to measure fair value may produce an amount that may not be indicative of net realizable value or reflect future fair values. Furthermore, although the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The fair value measurement accounting literature establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs are indirectly observable, and Level 3 inputs are unobservable and have the lowest priority. The Organization uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, the Organization measures fair value using Level 1 and 2 inputs because they generally provide the most reliable evidence of fair value. No Level 3 inputs were needed for the Organization for the years ended June 30, 2022 and 2021.

- *Level 1* Values are unadjusted quoted prices for identical assets and liabilities in active markets accessible at the measurement date.
- *Level 2* Inputs include quoted prices for similar assets or liabilities in active markets, quoted prices from those willing to trade in markets that are not active, or other inputs that are observable or can be corroborated by market data for the term of the instrument. Such inputs include market interest rates and volatilities, spreads and yield curves.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Fair value measurements (continued)

• *Level 3* - Certain inputs are unobservable (supported by little or no market activity) and significant to the fair value measurement. Unobservable inputs reflect the Organization's best estimate of what hypothetical market participants would use to determine a transaction price for the asset or liability at the reporting date.

Property and equipment

Property and equipment valued in excess of \$2,500 at time of acquisition or donation are capitalized.

Depreciation and amortization of property and equipment is computed using the straight-line method over the following estimated useful lives:

Leasehold improvements	25 Years
Furniture, fixtures and equipment	5 - 15 years
Automobiles	5 years

Revenue recognition

Contributions are recognized when the donor makes a pledge to give that is, in substance, an unconditional promise. The Organization periodically reviews the pledges for collectability. As a result of these reviews pledges deemed uncollectible are written off directly to bad debt expense. For the years ended June 30, 2022 and 2021, there was no bad debt expense.

Contributions are recorded as without donor restrictions or with donor restrictions depending on the nature of donor restrictions. Contributions with donor restrictions are reported as increases in net assets with donor restrictions. When the restriction is met the amount is shown as a reclassification of net assets with donor restrictions to net assets without donor restrictions.

Sacred Heart Nativity School lunch program revenue is recognized based on the meals provided.

In-kind contributions

Donated supplies and equipment are recorded at their fair market value as of the date of the donation. Donated rent is valued based on the rent price for comparable space in the same area. Contributed services, which require specialized skills and which the Organization would have paid for if not donated, are recorded at the estimated fair market value at the time the services are rendered. The Organization also receives donated services that do not require specific expertise and are appropriately not reflected in the accompanying financial statements, but which are nonetheless central to the Organization's operations.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

In-kind contributions (continued)

Donated food and goods from Second Harvest of Silicon Valley was valued ranging from \$1.53 to \$1.92 per pound for the year ended June 30, 2022. Donated food from sources other than Second Harvest of Silicon Valley was valued at \$1.92 per pound. This valuation is based on a cost study conducted for Feeding America.

Advertising costs

Advertising costs are expensed as incurred. For the years ended June 30, 2022 and 2021, advertising expense totaled \$38,919 and \$21,783, respectively.

Expense allocation

The costs of providing the program and other activities have been summarized on a functional basis in the statement of activities and in the statement of functional expenses. Accordingly, certain costs have been allocated among the program and support services benefited. Indirect expense allocations are based on an analysis of personnel time, square footage, and similar factors.

Income tax status

The Organization is exempt from Federal and state income taxes under section 501(c)(3) of the Internal Revenue Code and the corresponding sections of the California Revenue and Taxation Act. Management has evaluated the Organization's operations and concluded the financial statements do not include any uncertain tax positions. Accordingly, no provision for income taxes has been made in the accompanying statements.

Concentrations of credit risk

Financial instruments that potentially subject the Organization to significant concentrations of credit risk consist of cash, bonds, and equities. The Organization maintains cash deposit and transaction accounts with major U.S. and international banks, which, from time to time, may exceed federally insured limits. Management of the Organization periodically assesses the financial condition of the institutions and believes that the risk of any loss is minimal.

Accrued vacation

Accrued vacation represents vacation earned, but not taken as of June 30, 2022 and 2021, and is included in accrued expenses in the statement of financial position. The accrued vacation balance as of June 30, 2022 and 2021 was \$73,690 and \$53,699, respectively.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Subsequent events

Management of the Organization has evaluated events and transactions subsequent to June 30, 2022 for potential recognition or disclosure in the financial statements. The Organization did not have subsequent events that required recognition or disclosure in the financial statements for the year ended June 30, 2022. Subsequent events have been evaluated through the date the financial statements became available to be issued, December 27, 2022.

3. INFORMATION REGARDING LIQUIDITY AND FUNDS AVAILABLE

As part of the Organization's liquidity management it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

Investments include endowment funds consisting of a board-designated endowment in amount of \$2,395,521. As described in Note 12, the board-designated endowment has a spending rate of up to 5%. Accordingly, \$119,776 of appropriations from the board-designated endowment will be available within the next 12 months. The board-designated endowment could be made available in its entirety if needed.

The following is a quantitative disclosure which describes assets that are available within one year of June 30, 2022 to fund general expenditures and other obligations as they become due:

Cash and cash equivalents Grants and contributions receivable Investments	\$ 1,348,106 255,822 7,833,218 9,437,146
Less: portion not available for current use Board-designated endowment (\$2,395,521 less expected appropriations of \$119,776) Board-designated new facility Board-designated new facility kitchen reserve Board-designated lease improvements reserve Board-designated kitchen upgrades/replacement reserve	 $\begin{array}{c} (2,275,745)\\ (2,000,000)\\ (1,500,000)\\ (1,500,000)\\ (500,000)\\ (7,775,745) \end{array}$
	\$ 1,661,401

The Organization has unrestricted cash and cash equivalents and investments available for general operation purposes. As of June 30, 2022, the Organization had \$1,661,401 of financial assets available within one year of the statement of financial position date to meet cash needs for general expenditures.

4. INVENTORY

Inventory consisted of the following:

	 2022	2021		
Donated food	\$ 203,716	\$	296,941	

5. INVESTMENTS

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of June 30, 2022:

	Level 1	Level 2	Level 3	Fair Value	
Equities	\$ 5,708,404	\$	- \$ -	\$ 5,708,404	
Mutual funds	1,306,132	φ –	φ -	1,306,132	
Corporate fixed income	664,755	-	_	664,755	
Cash and equivalents	153,927			153,927	
	<u>\$ 7,833,218</u>	<u>\$</u>	<u>\$</u>	<u>\$ 7,833,218</u>	

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of June 30, 2021:

	Level 1	 Level 2		Level 3	Fair Value	
Equities Mutual funds Cash and equivalents	\$ 5,405,165 2,022,151 <u>145,414</u>	\$ - - -	\$	- - -	\$ 5,405,165 2,022,151 145,414	
	\$ 7,572,730	\$ -	\$	_	<u>\$ 7,572,730</u>	

Investment income (loss) consisted of the following:

	 2022	2021
Net realized and unrealized gains (losses)	\$ (1,297,290) \$	1,476,674
Interest and dividends	 165,364	144,601
	 (1,131,926)	1,621,275
Investment fees	 (59,732)	(47,930)
	\$ (1,191,658) \$	1,573,345

6. PROPERTY AND EQUIPMENT, NET

Property and equipment, net consisted of the following:

		2022	 2021
Leasehold improvements	\$	2,045,502	\$ 2,045,502
Furniture, fixtures and equipment	·	822,352	534,152
Automobiles		392,420	327,420
Software		8,106	 8,106
		3,268,380	2,915,180
Accumulated amortization and depreciation		(2,083,639)	 (1,915,699)
	<u>\$</u>	1,184,741	\$ <u>999,481</u>

Amortization and depreciation expense totaled \$167,940 and \$116,220 for the years ended June 30, 2022 and 2021, respectively.

7. PAYCHECK PROTECTION PROGRAM FORGIVABLE LOAN

On April 24, 2020, the Organization received loan proceeds of \$196,312 from a promissory note issued by Heritage Bank of Commerce, under the Paycheck Protection Program ("PPP") which was established under the Coronavirus Aid, Relief, and Economic Security ("CARES") Act and is administered by the U.S. Small Business Administration ("SBA"). The term on the loan was two years and the annual interest rate was 1%. Payments of principal and interest were deferred for the first six months of the loan. Under the terms of the CARES Act, PPP loan recipients can apply for and be granted forgiveness for all or a portion of the loans granted under PPP. Such forgiveness is determined based on the use of the loan proceeds for payroll costs, rent and utility expenses and the maintenance of workforce and compensation levels with certain limitations.

In January 2021, the SBA granted full forgiveness of the loan and accordingly, the Organization has recognized \$196,312 of the PPP loan proceeds as Forgiveness of Paycheck Protection Program loan in the accompanying statement of activities for the year ended June 30, 2021.

8. CONDITIONAL CONTRIBUTIONS

Conditional grants are recognized when the Organization meets the terms of the conditions in the contribution or grant agreement.

8. CONDITIONAL CONTRIBUTIONS (continued)

9.

Conditional contributions consisted of the following:

	 2022	 2021
Recognizable in one year or less Cost reimbursement contribution for purchase of specific		
equipment General operations with outcomes and match requirements	\$ 111,283	\$ - 52,500
	\$ 111,283	\$ 52,500
IN-KIND CONTRIBUTIONS		
In-kind contributions consisted of the following:		
	 2022	 2021
Donated food and goods to be distributed Donated supplies Donated rent Donated equipment	\$ 4,707,957 478,900 243,108 55,424	\$ 7,854,621 9,678 212,108 100,032
	\$ 5,485,389	\$ 8,176,439

The Organization recognized contributed nonfinancial assets within revenue, including contributed food, rent, supplies and equipment. Unless otherwise noted, contributed non financial assets did not have donor-imposed restrictions.

Donated foods and goods to be distributed consists of food and goods contributed by donors for use by the Organization's program, and are valued at the price paid by the donor to acquire the food and goods. Donated foods from Second Harvest of Silicon Valley was valued ranging from \$1.53 to \$1.92 per pound for the year ended June 30, 2022. The valuation is based on a cost study conducted for Feeding America. Donated supplies consists of goods contributed by donors for use in the Organization's programs, and are valued based on management's online research of the sales price of similar items as of the date of the donation. Donated rent consists of facilities rented to the Organization valued based on the rent price for comparable space in the same area. Contributed equipment was valued based on management's online research of the sales price of the time of donation.

10. COMMITMENTS AND CONTINGENCIES

Operating leases

The Organization occupies a premises located at 311 Willow Street, San Jose, California located in Sacred Heart Parish Hall. The property is leased for a twenty-year period beginning July 1, 2003, with an accepted option to renew for an additional five-year period. The monthly rental payments during the current year have been \$6,341 per month.

The Organization also occupies a premises located at 112 East Beach Street, Watsonville, California located in United Presbyterian Church. The property is leased for one-year period beginning March 1, 2022. The lease payment is \$1,000 monthly.

The scheduled minimum lease payments under the lease terms are as follows:

Year ending June 30,

2023

78,092

78,092

\$

\$

The Organization also rents storage facilities on a monthly basis for approximately \$4,500 per month. Rent expense (excluding in-kind) for the years ended June 30, 2022 and 2021 totaled \$133,933 and \$117,272, respectively.

11. RELATED PARTY TRANSACTIONS

During the years ended June 30, 2022 and 2021, the Organization held investments with Morgan Stanley valued at approximately \$7.8 million and \$7.6 million, respectively (see Note 5). A member of the Organization's Board of Directors and Finance Advisory Committee is a Senior Vice President at Morgan Stanley. Investment fees paid to Morgan Stanley for the years ended June 30, 2022 and 2021 totaled approximately \$59,700 and \$47,900, respectively, as reported on the monthly investment statements. As of December 5, 2022, this individual was no longer an active member of the Organization's Board of Directors and Finance Advisory Committee but has Emeritus Status.

12. BOARD-DESIGNATED NET ASSETS

Board-designated operating reserve

Martha's Kitchen's board of directors passed a board resolution during 2019 and 2020 to designate funds totaling \$1,500,000 for an operating reserve. The board of directors designated an additional \$200,000 to the operating reserve during 2021 for a total of \$1,700,000. The target operating reserve amount is based on nine to twelve months of budgeted cash operating expenses.

12. BOARD-DESIGNATED NET ASSETS (continued)

Board-designated lease improvements reserve

Martha's Kitchen's board of directors passed a board resolution during 2019 to designate funds totaling \$1,500,000 for planned leasehold improvements.

Board-designated kitchen upgrades/replacement reserve

Martha's Kitchen's board of directors passed a board resolution during 2019 to designate funds totaling \$500,000 for planned kitchen upgrades and/or kitchen equipment replacement.

Board-designated new facility

Martha's Kitchen's board of directors passed a board resolution during 2020 to designate funds totaling \$1,500,000 for a new facility. The board designated an additional \$500,000 in 2021 bringing this amount to \$2,000,000.

Board-designated new facility kitchen reserve

Realizing the staggering cost to build a new kitchen facility which is now badly needed to allow Martha's Kitchen to keep pace with the growing demand for meals, in 2021 the board designated \$1,500,000 in reserve for a new kitchen facility to be built soon.

Board-designated endowment

Martha's Kitchen's board of directors passed a board resolution during 2005 creating a boarddesignated endowment fund for long-term support of its operations. Up to 5% of the endowment fund as of the end of the prior fiscal year is authorized for an annual withdrawal to support operations, including investment management fees with respect to the endowment fund, on an asneeded basis during a fiscal year. As of June 30, 2022 and 2021, the board-designated endowment fund balance was \$2,395,521.

Investment objective

The investment objective for the portfolio is long-term growth of capital with the endeavor to be socially responsible in the Organization's investments. The time horizon for the portfolio is sufficient to assume risk consistent with equity ownership. Cash and/or money market balances will be maintained primarily for reinvestment purposes, with a portion of funds maintained in certificates of deposit to ensure liquidity, if necessary.

The equity portion of the portfolio will be diversified across a number of mutual funds or indices, with particular emphasis on domestic large cap value and growth companies. For diversification and risk minimization purposes, a portion of the equity portfolio will consist of small/medium cap companies and/or international equities.

12. BOARD-DESIGNATED NET ASSETS (continued)

Investment objective (continued)

Fixed income holdings will consist of intermediate government and corporate bonds with investment grade rating by Standard & Poor's or Moody's; or mortgage-backed securities, such as, U.S. Government or Agency Mortgage pass-through securities rated AA or better.

The portfolio's asset allocation will pursue the long-term target mix shown below, which enables the fund to achieve stable portfolio growth with limited downside risk. In varying market environments, the allocation may change within the following guidelines.

Target investment allocation will be as follows:

	Target	Minimum	Maximum
Equity	65 %	55 %	75 %
Bonds/fixed income	20 %	15 %	25 %
Cash equivalents	15 %	10 %	20 %

The target mix of the funds invested in mutual funds will be as follows:

Domestic large cap value stocks	30 %
Domestic large cap growth stocks	30 %
International stocks	20 %
Small/medium cap stocks	20 %

The allocation of the mutual fund investments will be reviewed semiannually in July and January and be reallocated to approximate the target mix.

13. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consisted of the following:

	Balance June 30,		 Additions	Releases	Balance at June 30, 2022
Meal distribution services Purchase of property and	\$	-	\$ 1,389,493	\$ (1,389,493)	\$ -
equipment		-	157,964	(157,964)	-
Lunch program			 109,253	(109,253)	
	\$	-	\$ 1,656,710	<u>\$ (1,656,710</u>)	<u>\$</u>

14. IMPACT OF COVID-19

On March 11, 2020, the World Health Organization declared COVID-19 a global pandemic and recommended containment and mitigation measures worldwide. The COVID-19 outbreak in the United States has caused business disruption through mandated and voluntary closings of businesses and shelter in place orders, including California, where Martha's Kitchen operates. The mandates enforced by public health and governmental authorities to contain and combat the outbreak and spread, adversely affected workforces, economies, and financial markets globally. In response, the U.S. Government enacted the Coronavirus Aid, Relief, and Economic Security (CARES) Act, which includes significant provisions to provide relief and assistance to affected organizations. Martha's Kitchen received a PPP loan through the CARES Act which has now been fully forgiven (see Note 7).

The COVID-19 pandemic remains a rapidly evolving situation. Due to health and safety reasons, Martha's Kitchen has closed all indoor dining and transitioned to "to go" meal service at all locations. Due to the continued evolution of virus strains such as Omicron, Martha's Kitchen is currently planning to continue with no indoor dining until sometime in 2023. Much uncertainty continues to surround the potential date at which Martha's Kitchen will reopen for indoor dining.

Also, as a result of the societal impacts of COVID-19, demand for meals has caused Martha's Kitchen to expand its total food delivery by 3 times compared to its pre-pandemic levels. These levels remain elevated and are forecast to remain elevated, even when the pandemic winds down. There are various reasons attributed to this, some of which are caused by unemployment, evictions, jail releases, in addition to some clients that always needed help and just now finding the safety net of Martha's Kitchen in this pandemic environment.

The increase in operations has led Martha's Kitchen to expand payroll, delivery, and other expenses, but fortunately fundraising has so far kept pace with this expansion of services. Martha's Kitchen is now at a point where it is squeezed severely for space for operations and is actively looking for additional long-term space for kitchen, pantry, and warehouse operations.

SINGLE AUDIT REPORTS AND SCHEDULES



INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

To the Board of Directors of Martha's Kitchen San Jose, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Martha's Kitchen (a California nonprofit corporation) (the "Organization"), which comprise the statement of financial position as of June 30, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended and the related notes to the financial statements, and have issued our report thereon dated December 27, 2022.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies.

Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.



Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion.

The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Armanino LLP

Armanino^{LLP} San Jose, California

December 27, 2022



INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Directors of Martha's Kitchen San Jose, California

Report on Compliance for Each Major Federal Program

Opinion on Each Major Federal Program

We have audited Martha's Kitchen (a California nonprofit corporation) (the "Organization")'s compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* that could have a direct and material effect on each of the Organization's major federal programs for the year ended June 30, 2022. The Organization's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2022.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of the Organization's compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to the Organization's federal programs.



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Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Organization's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Organization's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the Organization's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of the Organization's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control Over Compliance

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance with a type of compliance control over compliance with a type of compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weakness or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance that we consider to be material weaknesses.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Armanino LLP

Armanino^{LLP} San Jose, California

December 27, 2022

Martha's Kitchen Schedule of Expenditures of Federal Awards For the Year Ended June 30, 2022

Federal Grantor/Pass-Through Grantor/ Program or Cluster Title	Assistance Listing Number	Pass-Through Entity Identifying Number	Total Federal Expenditures	
Expenditures of Federal Awards				
U.S. Department of Agriculture				
Pass-through from Second Harvest of Silicon Valley:				
Emergency Food Assistance Program (Food Commodities)	10.569	N/A	\$ 393,084	
U.S. Department of Homeland Security				
Direct awards:				
Emergency Food and Shelter National Board Program	97.024	N/A	166,250	
Pass-through from Second Harvest of Silicon Valley:				
Emergency Food and Shelter National Board Program (Food Commodities)	97.024	N/A	15,773	
Total U.S. Department of Homeland Security			182,023	
U.S. Department of Treasury				
Pass-through from Loaves and Fishes Family Kitchen:				
Coronavirus State and Local Fiscal Recovery Funds	21.027	N/A	550,065	
Total Expenditures of Federal Awards			\$ 1,125,172	

Martha's Kitchen Notes to Schedule of Expenditures of Federal Awards June 30, 2022

1. BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards (the "Schedule") includes the federal award activity of Martha's Kitchen (a California nonprofit corporation) (the "Organization") under programs of the federal government for the year ended June 30, 2022. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of the Organization, it is not intended to and does not present the financial position, changes in net assets, or cash flows of the Organization.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or limited as to reimbursement. Pass-through entity identifying numbers are presented where available and applicable.

3. INDIRECT COST RATE

The Organization has not elected to use the 10% de minimis indirect cost rate as allowed under the Uniform Guidance.

Martha's Kitchen Schedule of Findings and Questioned Costs For the Year Ended June 30, 2022

SECTION I - SUMMARY OF AUDITOR'S RESULTS

Financial Statements

Type of auditor's report issued:	Unmodified
Internal control over financial reporting:	
Material weakness(es) identified?	No
Significant deficiency(ies) identified that are not considered to be material weaknesses?	None reported
Noncompliance material to financial statements noted?	No
<u>Federal Awards</u>	
Internal control over major programs:	
Material weakness(es) identified?	No
Significant deficiency(ies) identified that are not considered to be material weaknesses?	None reported
Type of auditor's report issued on compliance for major programs:	Unmodified
Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?	No
Identification of major programs:	
Name of Federal Program or Cluster	Assistance Listing Number
Coronavirus State and Local Fiscal Recovery Funds	21.027
Dollar threshold used to distinguish between Type A and Type B programs	\$750,000
Auditee qualified as low-risk auditee?	No

Martha's Kitchen Schedule of Findings and Questioned Costs For the Year Ended June 30, 2022

SECTION II - SUMMARY OF FINANCIAL STATEMENT FINDINGS

There are no financial statement findings to be reported.

SECTION III - SUMMARY OF FEDERAL AWARD FINDINGS AND QUESTIONED COSTS

There are no federal award findings to be reported.

Martha's Kitchen Summary Schedule of Prior Audit Findings For the Year Ended June 30, 2022

There were no prior year findings.